

An integrated system with 70,000+ employees, Atrium Health operates 42 hospitals, 6 freestanding emergency departments, over 30 urgent care centers, and more than 1,500 care locations in North Carolina



# ORGANIZATION PROFILE

LOCATION: North Carolina

TYPE: Nonprofit



## Challenge

With a large and diverse network of care locations, Atrium Health recognizes the importance of having a measurable quality program internally, and staying informed of new measures being adopted externally.

### **Solution**

For more than 8 years, Atrium Health has been utilizing benchmarks, measures and metrics obtained from Quality Compass to negotiate all of their payer contracts as well as to set internal goals for their providers to meet, and often exceed, negotiated standards. Provider incentive plans have been designed utilizing data from Quality Compass. Backed by evidence-based and nationally recognized data, they receive little to no resistance to their proposals.

#### KEY VALUE PROPOSITION



Negotiating contracts with payers



Setting internal goals for providers as part of incentive programs

### PRODUCTS UTILIZED

- Quality Compass
- HEDIS® Reporting



